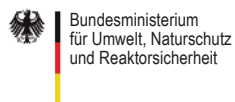


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# SMA – The Future of Solar Technology

As a global market leader, SMA Solar Technology AG develop, manufacture and market solar inverters and monitoring systems for photovoltaic systems. The most important component and the core of photovoltaic systems are SMA solar inverters that convert the direct current generated by solar modules into grid-compliant alternating current. In addition, as smart system managers, the inverters are responsible for monitoring and grid management. As the only manufacturer, SMA offer the right inverter type for every module type worldwide and for all performance classes. From kilowatts to megawatts, both for grid-connected applications and for stand-alone and back-up operation.

## Technological lead and flexible production

SMA's business model is driven by technological progress. This is why the company continues to invest in research and development: Over 400 engineers ensure that SMA Solar Technology AG continue to expand on their technological edge and are able to introduce five to six new products per year. Due to flexible and scalable manufacture, SMA are in a position to quickly respond to customer needs and realise product innovations in a timely manner. This allows the company to easily keep pace with the dynamic market development in photovoltaics industry and simultaneously accommodate short-term fluctuations in the demand for solar inverters. The company set a trend with the world's largest CO<sub>2</sub>-neutral solar inverter factory opened in 2009: CO<sub>2</sub>-neutral industrial manufacture at a high level.

## Worldwide presence

With overseas branches in twelve countries on four continents, SMA are represented in all major international solar markets. The TecDAX-listed company currently employs more than 4,000 employees worldwide (including temporary workers).

## Award-winning corporate culture

For their performance as an employer, SMA have been awarded prizes several times in recent years. In case of the "Great Place to Work® Award", they have been highly acclaimed several times as one of the best employers in Europe. In 2008, SMA were also awarded a special prize for the "lifelong learning" project, and in 2009 for their fair compensation system. The Board of SMA Solar Technology AG also received the German Fairness Prize in 2009. The Fairness Foundation honoured the commitment of the board members to a fair and cooperative corporate management.



# Locations of FVEE member institutes



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